

HRACRE Guest Lecturers for New ODU Classes



FOR IMMEDIATE RELEASE
CONTACT: Dana Walker (757-481-2494)

The Hampton Roads Association for Commercial Real Estate (HRACRE) announced it will provide guest lecturers for Old Dominion University's newest commercial real estate class. HRACRE's Education & Career Committee worked with ODU's Finance Department to develop the new offering: "Legal Aspects of Real Estate Transactions." Stewart J. "Skip" Sacks, Esq., an HRACRE board member, has been appointed an Adjunct Assistant Professor and will oversee the course.

In cooperation with Professor Michael Seiler, Sacks developed the class as an "Overview of Commercial Real Estate" to include as many as 10 guest lecturers, all of whom are HRACRE members. The class will debut in January 2011.

Sacks commented, "This is a win-win opportunity for HRACRE members and ODU students who will participate in this exciting new class. For HRACRE members selected as guest lecturers, this will be an opportunity to raise awareness of our industry and give back to college students. For ODU students, this will be a unique educational offering which includes highly regarded attorneys, bankers, engineers, brokers and other real estate professionals discussing current "real-world" projects and one or more field trips to see local commercial real estate first-hand."

Sacks is Virginia State Commercial Counsel and Southern Virginia Agency Services Manager for Stewart Title Guaranty Company. Prior to joining Stewart Title in 1995, Sacks was in private practice for 14 years representing developers, lenders, title underwriters and others with regard to real estate based commercial transactions. Sacks also practiced as a litigator handling commercial litigation.

Dr. Michael Seiler is a Professor and the Robert M. Stanton Endowed Chair of Real Estate and Economic Development at ODU. Dr. Seiler is the co-editor of *The Journal of Real Estate Literature* (JREL) and has published over 70 research studies.

About HRACRE

HRACRE is a local non-profit organization with nearly 750 members that advocates for commercial property owners, developers and related professionals. HRACRE's mission is to promote the commercial real estate industry by educating its members on key issues, monitoring and addressing industry-related legislation, and taking the lead in the industry's evolution within the region and the commonwealth. For more information about HRACRE, please visit www.hracre.org.

HRACRE's Education & Career Committee is specifically committed to a number of community service initiatives, including those that benefit local college students (like the subject class) and military veterans and contribute to the diversity of the commercial real estate industry.

About ODU

ODU is an accredited academic institution with over 24,000 enrolled students. Among its 69 bachelor degree offerings, ODU offers a finance major with a concentration in real estate within the College of Business and Public Administration. Another aspect of ODU's real estate involvement is the E.V. Williams Center for Real Estate and Economic Development. The mission of the E.V. Williams Center is to provide information and resources to the Hampton Roads real estate and economic development communities.



4665 South Boulevard, #B
Virginia Beach, VA 23452
(757) 481-2494
Fax: (757) 481-1621
info@hracre.org
www.hracre.org

Executive Committee

- Lawrence J. Colorito, Jr.,
President
- Janice M. Hall,
President-elect
- Stewart J. "Skip" Sacks,
Secretary/Treasurer
- James N. Owens,
Past President
- Joel T. Flax
- Gregory D. Lydon
- Robert P. Kerr
- Lisa M. Murphy
- Alvin J. Owens

Board of Directors

- J. Scott Adams
- Thomas H. Atherton
- Tony Beck
- Gregory S. Brezinski
- Richard A. Costello
- Ann K. Crenshaw
- Thomas M. Dillon
- Michael B. Divaris
- Wesley Smith Dodd
- Peter S. Eckert
- Cathie J. France
- Nancy D. Gossett
- Camila A. Hahn
- Paul D. Hansen
- W. Michael Howlett
- S. Candice "Candi" James
- Edward A. Kimple
- Dennis W. Napier
- Kenneth E. Rodman, Jr.
- Jeremy R. Starkey
- Michael J. Sykes
- F. Blair Wimbush
- W. Chris Wood

Past Presidents

- F. Craig Read
- John M. Knibb
- Thomas E. Snyder
- Vincent A. Campana, Jr.
- Michael J. Barrett
- Stephen R. Romine
- Donald E. Perry
- John E. Matthews
- Paul W. Gerhardt
- C.J. "Skip" Smith, III
- Thomas M. Dillon
- Alvin J. Owens
- Thomas H. Atherton, III
- Lisa M. Murphy
- Craig A. Cope
- Peter S. Eckert
- James N. Owens

• Dana Walker,
Executive Administrator

