



## ***HRACRE Presidents Council Biographies***

**Thomas M. Dillon**  
HRACRE President, 2004

### **Commercial Real Estate Speaker/Expert Topics:**

**Commercial real estate finance**

**Construction lending**

**Banking and financial management**

### **Current Position:**

Senior Vice President, Fulton Bank 1998 – Present

### **Prior Professional Experiences:**

Regular Columnist on real estate topics, <i>Inside Business</i> (weekly business newspaper covering Hampton Roads)	2002 - 2005
Vice President & Chief Financial Officer, C. Richard Dobson Builders, Inc.	1996 - 1998
Adjunct Instructor in Real Estate Finance, Old Dominion University	1995 - 1996
Vice President, Senior Underwriter, First Union National Bank (now Wachovia Bank)	1995 - 1996
Vice President, Manager of the Real Estate Finance Group for the Hampton Roads Market, First Union National Bank	1992 - 1995
Vice President, Unit Manager, Maryland National Bank	1980 - 1991
Suburban Trust Company	1975 - 1980

### **Community Involvement:**

Board of Directors, HRACRE	1993 - 1996, 1998 – Present
Chair, Executive Committee, E.V. Williams Center for Real Estate and Economic Development, Old Dominion University	Present
Moderator of Finance and Administration Ministry, Kings Grant Presbyterian Church	Present
Board of Directors, Tidewater Chapter, American Red Cross	1996 - 2002
Board of Directors, Prince George's County (Maryland) Private Industry Council	1989 - 1991
Elected Treasurer, Prince George's County (Maryland) Private Industry Council	1990
Board of Directors, Prince George's County Economic Development Corporation, Inc.	1990 - 1991

### **Education:**

Master of Business Administration, American University; Concentration in Accounting  
Bachelor of Science, Georgetown University; International Economics, Commerce and Finance  
Additional education in real estate appraisal, banking, finance and human resource management