



HRACRE Presidents Council Biographies

Paul Gerhardt, Esquire
HRACRE President, 2002

Commercial Real Estate Topics:

Land Use/Zoning

Acquisition and Sales

Leasing

Commercial, Residential and Mixed-use Project Development

Project Financing

Current Position:

Shareholder, Kaufman & Canoles, A Professional Corporation, (Williamsburg, VA office) 1991 - Present

Prior Professional Experiences:

Associate, Kaufman & Canoles, A Professional Corporation, (Norfolk, VA office) 1984 - 1991

Community/Professional Involvement:

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|---|----------------|
| Board of Directors, Hampton Roads Association of Commercial Real Estate | 1993 - 2007 |
| President, Hampton Roads Association of Commercial Real Estate | 2002 |
| Hampton Roads Chamber of Commerce – Leadership Hampton Roads | 1990 |
| Board of Directors, Leadership Hampton Roads | 1997 - 2000 |
| Board of Directors, Virginia Association of Commercial Real Estate | 1997 - 2001 |
| Member, Historic Triangle Real Estate Group | 2003 - Present |
| Board Member, Housing Partnerships, Inc. | 2003 - Present |
| Board Member, Greater Williamsburg YMCA | 2005 - Present |
| Member, Virginia Bar Association | 1984 - Present |
| Member, Real Estate Council, Virginia Bar Association | |
| Member, Williamsburg Bar Association | |

Education:

Washington and Lee University, B.A.

Washington and Lee University, School of Law, J.D., *cum laude*

Professional Licenses:

Virginia State Bar

1984